

ACI Releases its 2012 Airport Economics Report The Report provides a comprehensive view of the industry's 2011/2012 financial performance

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| Selected Key Performance Indicators | | |
|-------------------------------------|--|--|
| 1. | Financial Performance | |
| • | Total Income per passenger, per WLU, per employee, per movement | |
| • | Operating Income per passenger, per WLU, per employee, per movement | |
| • | Aeronautical Income per passenger, per WLU, per employee, per movement | |
| • | Non-Aeronautical Income per passenger, per WLU, per employee, per movement | |
| • | Non-Operating Income per passenger, per WLU, per employee, per movement | |
| • | Operating Expenses per passenger, per WLU, per employee, per movement | |
| • | Total Cost (Operating + Capital Cost) per passenger, per WLU, per employee, per movement | |
| • | EBITDA per passenger, per WLU, per employee, per movement | |
| • | Capital Costs per passenger, per WLU, per employee, per movement | |
| • | Debt per passenger, per WLU, per employee, per movement | |
| Distribution of Airport Income | | |
| • | Aeronautical Income as a proportion of total income (%) | |
| • | Non-Aeronautical Income as a proportion of total income (%) | |



| • | Non-Operating Income as a proportion of total income (%) | |
|------------------------------------|---|--|
| Distri | bution of Non-Aeronautical Revenue | |
| • | Retail concessions as a proportion of non-aero revenue (%) | |
| • | Duty free as a proportion of non-aero revenue (%) | |
| • | Food & Beverage as a proportion of non-aero revenue (%) | |
| • | Car parking as a proportion of non-aero revenue (%) | |
| • | Rental car concession as a proportion of non-aero revenue (%) | |
| • | Property and real estate income or rent as a proportion of non-aero revenue (%) | |
| • | Advertising as a proportion of non-aero revenue (%) | |
| Non- | Aeronautical Revenue per Passenger | |
| • F | Retail concessions per passenger | |
| • [| Outy free per international passenger | |
| • F | Food & Beverage per passenger | |
| • (| Car parking per passenger | |
| • F | Rental car concession per passenger | |
| • F | Property and real estate income or rent per passenger | |
| • 4 | Advertising per passenger | |
| Distribution of Operating Expenses | | |
| • | Personnel Expenses as a proportion of total operating expenses (%) | |
| • | Contracted Services as a proportion of total operating expenses (%) | |
| | Materials, Equipment, Supplies as a proportion of total operating expenses (%) | |



| • Insurance, Claims, Settlements as a proportion of total operating expenses (%) | |
|--|----------|
| Maintenance (excluding contracted services) as a proportion of total operating expens | es (%) |
| • Lease, Rent, Concession Fee Payments as a proportion of total operating expenses (%) | |
| General and Administrative Expenses as a proportion of total operating expenses (%) | |
| Personnel Expenses as a proportion of total operating expenses (%) | |
| Contracted Services as a proportion of total operating expenses (%) | |
| Materials, Equipment, Supplies as a proportion of total operating expenses (%) | |
| Distribution of Operating Expenses by Functional Area | |
| Security as a proportion of total operating expenses (%) | |
| Airfield Operations & Maintenance as a proportion of total operating expenses (%) | |
| Terminal, Landside Operations & Maintenance as a proportion of total operating expensions. | nses (%) |
| Administration as a proportion of total operating expenses (%) | |
| Sales & Marketing as a proportion of total operating expenses (%) | |
| Security as a proportion of total operating expenses (%) | |
| Operating expenses vs. Capital Cost | |
| Operating Expenses as a proportion of total costs (%) | |
| Capital Expenses as a proportion of total costs (%) | |



| Interest vs. Depreciation | | |
|---------------------------|--|--|
| • | Interest Expenses as a proportion of capital costs (%) | |
| • | Depreciation as a proportion of capital costs (%) | |
| Margin | ns | |
| • | Operating Revenue as a proportion of total income (%) | |
| • | Operating Expenses as a proportion of total income (%) | |
| • | Total Cost as a proportion of total income (%) | |
| • | EBITDA as a proportion of total income (%) | |
| Laboui | Productivity (operational) | |
| • | Movements per employee | |
| • | Passengers per employee | |
| • | Cargo per employee | |
| • | WLU per employee | |
| Laboui | Productivity (financial) | |
| • | Personnel expense per employee | |
| • | Personnel expense per movement | |
| • | Personnel expense per passenger | |
| • | Personnel expense per WLU | |
| Comm | ercial Activity | |
| • | Daily Retail Income per square meter | |
| • | Monthly Rental Income per square meter | |
| • | Daily Retail Area per passenger | |
| • | Daily Car Parking Income per car space | |
| Daily F | ixed Asset Productivity | |
| • | Terminal Area (square meter) per passenger | |
| • | Total Airport Site Area (square meter) per passenger | |
| • | Movements per gate | |
| • | Movements per runway | |
| | | |



| • | Passengers per gate | |
|--------------------|--------------------------------------|--|
| • | Passengers per check-in desk | |
| • | Passengers per car parking space | |
| Airport operations | | |
| • | Passengers per movement | |
| • | Passengers as a % of WLU | |
| • | Cargo as a % of WLU | |
| • | Average number of Runways | |
| • | Average Terminal Area (sq. meters) | |
| • | Average Airport Site Area (hectares) | |
| • | Average number of Gates | |
| • | Average number Check-In Desks | |
| | | |